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| **GUNISH SINGHAL**  **A*ccount’s* / *Retail banking*** / ***Customiser Service***  **Email :**  gunish89@gmail.com  Jaipur : Rajasthan – India  Mob India : +919887778001 |  |

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| --- | --- |
| ***OBJECTIVE*** | To utilize academic knowledge and practical skills in an esteemed organization by seeking a challenging job, this could help me grow professionally**.** |
| ***Personaliy*** | A dedicated staff, who can bring to your business: additional professionalism, passion, productive ideas, enthusiasm and out of the box thinking packed with practical work experience. Possess excellent communication, interpersonal, business coordination skills. |

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| *Experience* |  |

***AXIS BANK LTD Dec-12 to till now***

*Officer-sales*

**•**To acquire new to bank customers and pursue new business relationships, To reach out to high net-worth individuals.

***YES BANK LTD.***

***Jan-12 to May-12***

*Client relationship partner (CRP)*

**•** Holds distinction of exploring new markets, standardizing sales operation, initiating sales promotion initiatives for escalating turnover & achieving goals.

***HDFC BANK LTD.***

***Aug-10 to Dec-11***

*Contract sales executive*

**•** Managing / motivating / mentoring a sales team for achieving sales targets for **CANI** (Current Account), Saving Accounts, FD, Insurance and other banking products (Assets).

**Pratham Software Pvt Ltd**

**Aprl-*09 to Feb-10***

*Lead generator*

**•** Sales and marketing department as a lead generator

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| ***ACADMIC QUALIFICATION*** |  |

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| Course | Name of The University | Year of Passing |
| B.com | Rajasthan University | 2010 |
| Higher secondary | MP Board | 2007 |
| High school | MP Board | 2005 |

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| ***Computer Skills*** |  |

Thoroughly conversant with Packages such as MS Office (Word, Excel & PowerPoint)

Good Knowledge of Internet and E-mail applications

Extensive knowledge of preparing Formats for statistical reports

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| ***Languages Known*** |  |

English and Hindi

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| ***SKILLS PROFILES:*** |  |

**•** Ability to adapt according to environment**.**

**•** Ability to work as a good team leader**.**

**•** Positive attitude to achieve targets**.**

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| ***Personal Details*** |  |

Nationality : Indian

Date of Birth : 03 February 1989

Marital Status : Single

Father’s Name : Mr Tulsi das singhal

Contact Details in

**GUNISH SINGHAL**

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**GUNISH SINGHAL**